

The EQ Rules for the Savvy Leader

Day of Development Pre-work

1. Review the book, Women are Changing the Corporate Landscape to provide you with stronger insight into all 10 EQ Rules.
2. Interview 1-2 senior leaders in your organization, and note their answers to the following questions. *Select leaders who you believe are organizationally savvy. Share the 10 Rules with them.* (Click [here](#) for a copy of the 10 Rules)
 - Which EQ rule has been most important in your career today and why?
 - Which rule do you wish you had known/practiced earlier?
 - Which rule is most crucial for successfully navigating our organization?
 - What other unwritten rules are there in our organization?
3. *Once you have each conducted your interviews, work WITH your Peer Teams to:*
 - a. Identify 1-2 Common Themes that ran across all organizations / interviews. Discuss and work together so that you are not just repeating what was told to you, but identifying and synthesizing the most meaningful leadership lessons.
 - b. Teams will be asked to also report out on ONE of the Interview Questions. For your assigned question, identify and discuss the themes you heard from your interviews (vs. trying to capture every perspective). **See below for Peer Team assignment of Interview questions.**
 - c. Using the simple PowerPoint template [click here](#), create a visual of the key points that your team(s) discussed. Keep your points 'laser like' and high level.
 - d. Submit your PowerPoint slide (**Please limit to TWO slides**) to our LEAD administrator by the date requested. All presentations will be placed on your resource page for reference.
 - e. Assign one / two spokesperson(s) to report out for your team during our meeting, if your team is selected. Report outs will be 3-4 minutes per team and should be high level and address the key points on your slide. (*Note – teams will be randomly selected to present on the call. If your team is not selected to present, your peer team WILL be asked to provide feedback and additional insight to the presenting team!*)

Peer Team Assignment

- Q1: Which EQ Rules has been important in your career and why: **PT #1, 5, 9**
- Q2: Which EQ Rule do you wish you had known/practiced earlier? **PT #2, 6,10**
- Q3: Which Rule is most crucial for successfully navigating our organization? **PT #3, 7**
- Q4: What other unwritten rules are there in our organization? **PT #4, 8**