

# The 10 Rules for Organizational Savvy



**1**  
Know  
The Rules

Know the written and unwritten rules to be a successful player.



**2**  
Assess  
Your Impact

Use the skills you bring to the game to play and win.



**3**  
Don't Do  
It Alone

Build a network of the right people to mentor you and be your Board of Directors.



**4**  
Manage Work,  
Lead People

Inspire, motivate and coach those around you. Lead.



**5**  
Look Like  
A Leader

Manage your presence with how you look and how you sound.



**6**  
Think Excellence -  
Not Perfection

The joy of the game is achieving excellence. Perfect is the evil of excellent.



**7**  
Play Well  
With Others

Influence to achieve the best outcomes through and with others.



**8**  
Take Risks -  
Make Decisions

Make decisions with confidence. Know your Plan B. Learn and move on.



**9**  
Seed For  
The Future

Be known for helping others learn and grow.



**10**  
Enjoy  
The Game

Enjoy what you do. Be a role model and inspire others to enjoy what they do.

- \* Source: Women are Changing the Corporate Landscape, 2009
- \* Image created by Chicago Peer Team