

LEAD Overview For Mentors

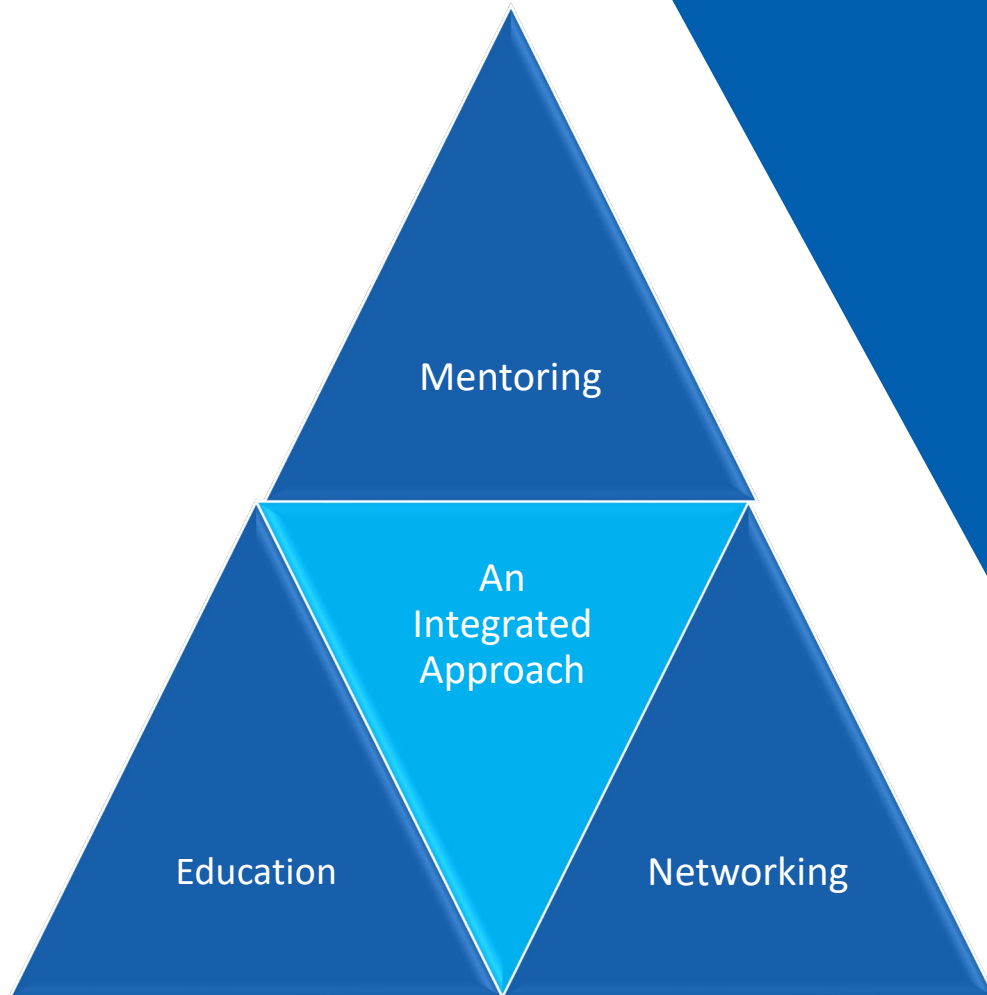
DEVELOPING LEADERS WHO
THINK GLOBALLY.
ACT STRATEGICALLY.



WOMEN
UNLIMITED, INC.

MENTORING
EDUCATION
NETWORKING

LEAD Key Components



- Integrated Approach
- Drives Career Ownership and Shift from Managing to Leading
- Monthly Business Application and personal action plans
- Multiple Points of Accountability (Peers, Mentors and Managers) lead to *sustainable development outcomes*

"We have more women showing up in key roles in the organization; through a better ability to demonstrate what they bring to the table with confidence."

~ Corporate Partner

LEAD Program Goals

We develop

Leadership Mindset – Learners who engage in *self-reflection, seek feedback* and adapt to the business environment with speed and flexibility

Intentional Relationship Builders who build and cultivate powerful relationships for career sustainability

Influential Communicators who speak up and step forward to build alignment and followership

Confident Contributors who possess *business acumen, organizational savvy*, and clear *ownership* of their career

Strategic Thinkers who successfully manage risk, navigate a global business environment and *contribute to organization's success*



LEAD Development Journey

Q1



LEARN

About Yourself and Your Organization

Q2



ENGAGE

Others and Build Relationships

Q3



ACHIEVE

Strategic Impact

Q4



DELIVER

Business Results

LEAD Key Focus & “Connective Tissue”

LEARN | ENGAGE | ACHIEVE | DELIVER

Leadership Shift & Journey: *Transition from mid-manager to strategic leader requires different skills, perspectives, and approaches*

Learning MINDSET:
The best LEADERS are the best LEARNERS

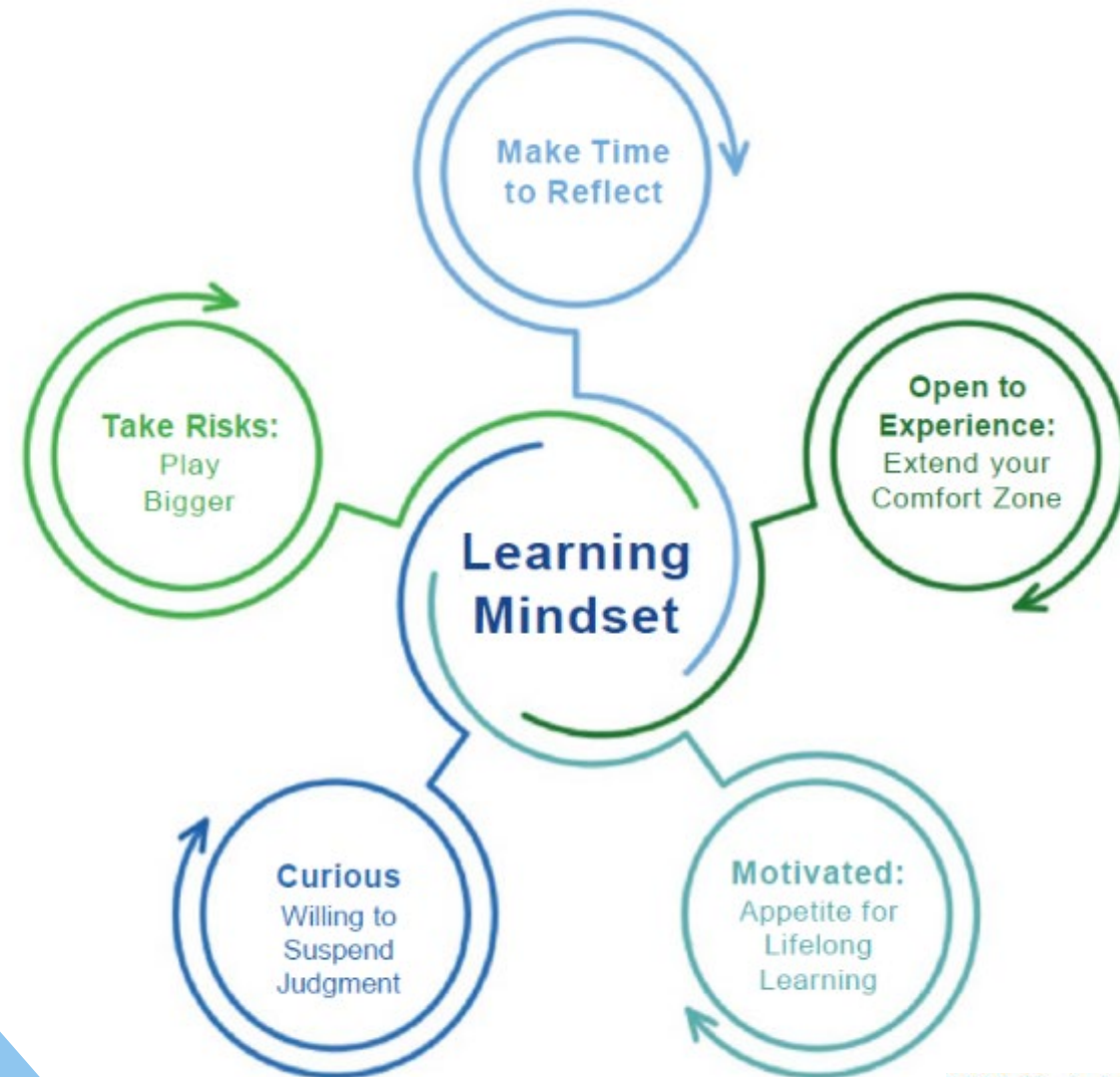
LEAD Journey ROADMAP:
Provides the INTENTION and DIRECTION for growth as a result of LEAD

LIFO:
Leadership is not just about WHAT you DO, it's about HOW you do it

The RULES for Organizational Savvy:
Provide framework for success and focus for the LEAD Program

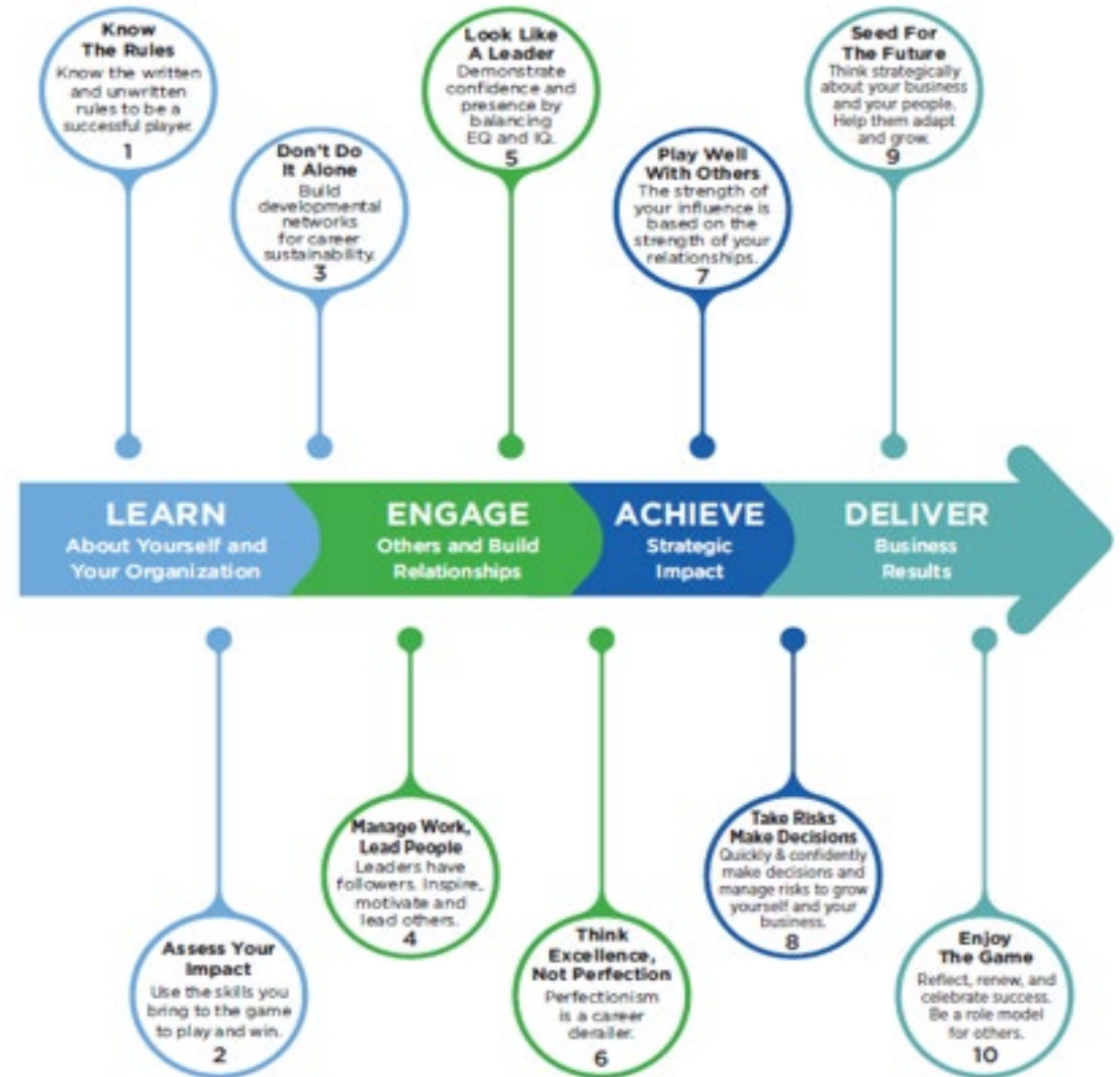
LEAD is grounded in the notion that the Best LEADERS are the Best LEARNERS.

Development requires a **LEARNING** Mindset



Framework for the LEAD Experience

The 10 Rules for Organizational Savvy



LIFO® Method

- LIFO® is a tool that describes a person's unique strengths-driven behavioral style in favorable and unfavorable conditions.
- Used throughout LEAD to help participants understand how they “land” on others.
- Mentors also receive LIFO assessments and are encouraged to refer to the LIFO language to provide behavioral feedback to mentees.



The LIFO® Method describes

HOW we do what we do....

not *who* or *what* we are

Thank you!

WOMEN Unlimited, Inc. is a world-renowned organization focusing on developing women leaders in major corporations. Because of its ability to pinpoint, develop & retain diverse high-potential leadership talent, WOMEN Unlimited, Inc. is the "go to" development partner for over 160 leading organizations.



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